



Quality

Research • Recruiting • Intelligence • Education



“Lowest Cost Plus...” Guarantee

We stand by our services and our fee structure so strongly that it made perfect sense to endorse them with a guarantee...

The Qualigence Lowest Cost PLUS Guarantee.

Qualigence continues to be chosen as the quality provider known for delivering Accurate and Extensive Recruitment Research Results, Successful Passive Candidate Recruiting, and Quality Candidates...all for a Cost Efficient Hourly Fee.

We are proud to say that the average total cost of all accepted recruiting continues to be thousands of dollars LESS than the high commissions charged by traditional retained or contingent headhunters. On average, the Qualigence cost per hire has remained less than 12%.*

Our guarantee supports our corporate mission of working as a business partner with each client by identifying and recommending the best talent for their positions and only charging a cost efficient hourly rate to do so. We are not influenced by the size of a candidate’s compensation package; only by the qualifications and value the candidate can bring to our client’s organization.

The Qualigence Lowest Cost PLUS Guarantee

Here’s how it works:

For assignments including both research and candidate development, you are Guaranteed to obtain a hire at the Lowest Cost by paying the lesser of the following two costs:

- The established cap for your project – much lower than traditional commission rates
- The total cost of the hours spent on your project

PLUS...you also:

- Own the research results from your project
- Own all candidates presented
- Have the ability to hire as many of the developed and presented candidates at no additional cost.

Contact Qualigence today if you have any questions about our guarantee, if you have a position you would like to assign to us, or if you are looking for a new provider that can deliver the talent you want for the Lowest Cost PLUS.

*Percentages based on average of total recruiting project costs combined. Some positions/industries require additional time.