

CFP Livonia

BUSINESS NEAR YOU: Professional recruitment firm thrives on working by the hour

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Business: Qualigence Inc., 35200 Schoolcraft, Livonia.

Owner: Stephen Lowisz, 35, of Northville, president and chief executive officer of the firm he started in 1999.

Niche: Qualigence recruits professionals for many industries. Most are midlevel managers and above. Their annual salaries go from \$90,000 to the millions of dollars.

"We don't charge a commission and instead work on an hourly rate, which gives the client more control, and we work with them as a partner," he says.

Who and where: Lowisz has 57 employees. He says the company has about 125 customers, many of them corporate. It has offices in Cincinnati and Chicago, with plans to open an office in Cleveland next month and another in London in three months.

What are the hot job prospects? "Anything to do with financial services," Lowisz says.

Worth noting: Qualigence was just recognized as one of Michigan 50 Companies to Watch, an awards program sponsored by the Edward Lowe Foundation, based in Cassopolis, which recognizes second-stage companies -- those that are beyond the start-up stage but are not yet at the big, corporate stage.

For more information: 734-432-6776 or www.qualigence.com.